

## Message Text

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43

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-07 RSC-01 /019 W

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R 221355Z NOV 74

FM AMCONSUL JOHANNESBURG

TO SECSTATE WASHDC 3600

UNCLAS JOHANNESBURG 1252

E.O. 11652: N/A

TAGS: BEXP, SF

SUBJ: MAJOR PROJECT: SISHEN - SALDANHA RAILWAY ELECTRIFICATION

REF: JOHANNESBURG 1243 AND STATE'S 257232

1. PRE-INQUIRY QUESTIONNAIRE DISCUSSED DURING VISIT WITH MR. J. BRAND OF ISCOR'S CAPITAL BUYING OFFICE TODAY.
2. DECISION ON EXTENSION RESTS WITH HEADS OF PROJECTS DIVISION, NONE OF WHOME AVAILABLE UNTIL NOVEMBER 25. BRAND WILL RAISE OUR REQUEST WITH THEM AND FURTHER VISIT WILL BE PAID IF NEEDED.
3. DISCUSSION OF THIRD-COUNTRY COMPETITION ELICITED RESPONSE THAT AWARD WILL BE STRICTLY ON MERIT (EVEN FROM USSR IF NEED BE) AND THAT BRITISH BIDS WILL BE VIEWED WITH PARTICULAR REGARD TO EFFECT OF STRIKES ON DELIVERY DATES, AS NEARLY ALL BRITISH SUPPLIERS AND CONTRACTORS TO ISCOR RECENTLY HAVE NOT MET THEIR DUE DATES.
4. CONGEN FELT REQUEST FOR TIME EXTENSION MIGHT BE JEOPARDIZED BY REQUEST THAT ISCOR CABLE QUESTIONNAIRE TEXT TO MORRISON-KNUDSEN SO TEXT FOLLOWS HERewith FOR TRANSMISSION TO MORRISON-KNUDSON (IF EXTENSION DECISION ON MONDAY FAVORABLE) AND FOR DEPARTMENT'S USE IF OTHER U.S. FIRMS INTERESTED.
5. QUESTIONNAIRE TO PROSPECTIVE TENDERERS FOR THE ELECTRIFICATION OF ISCOR'S SISHEN-SALDANHA RAILWAY.

NOTE: ADDITIONAL SHEETS OF PLAIN PAPER MAY BE USED AS  
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PLEASE GIVE THE FOLLOWING INFORMATION:

1,1 NAME OF COMPANY OR CONSORTIUM

1,2 ADDRESS OF REGISTERED OFFICE

1,3 TELEPHONE NUMBER AND TELEGRAPHIC ADDRESS

1,4 DETAILS OF EXPERIENCE IN CARRYING OUT HIGH VOLTAGE MAIN  
LINE RAILWAY ELECTRIFICATION PROJECTS

1,5 THE NAME AND ADDRESS OF EACH MAJOR AUTHORITY OR UTILITY COMPANY  
TO WHOM REFERENCE MAY BE MADE REGARDING THE PROSPECTIVE TENDERERS  
COMPETENCY

1,6 THE NAME AND ADDRESS OF EACH PROPOSED MAJOR SUB-CONTRACTOR

1,7 DETAILS OF THE PROPOSED MAJOR SUB-CONTRACTOR'S EXPERIENCE IN  
THE FIELD IN WHICH HE WILL BE EMPLOYED

1,8 A CONSORTIUM MUST GIVE THE DETAILS ASKED FOR IN 1,4, 1,5, 1,6  
AND 1,7 IN RESPECT OF EACH MEMBER OF THE CONSORTIUM

1,9 IF THE TENDERER IS A SOUTH AFRICAN COMPANY OR CONSORTIUM  
ACTING AS SUBSIDIARY TO OR IN COLLABORATION WITH AN OVERSEAS  
COMPANY OR CONSORTIUM HAVING THE REQUIRED EXPERIENCE, THE  
FOLLOWING DETAILS MUST BE INCLUDED

1,9.1 THE EXPERIENCE OF THE OVERSEAS COMPANY OR CONSORTIUM

1,9.2 THE DEMARCATIONS OF RESPONSIBILITIES BETWEEN THE SOUTH  
AFRICAN AND THE OVERSEAS COMPANIES OR CONSORTIUMS

1,10 DETAILS OF THE FINANCIAL BACKING WHICH WOULD BE AVAILABLE TO  
ENSURE THAT THE SUCCESSFUL TENDERER WOULD BE ABLE TO COMPLETE THE  
CONTRACT AND MEET ANY LIABILITIES WHICH MIGHT OCCUR

1,10.1 THE REGISTERED CAPITAL OF THE COMPANY OR IF A  
CONSORTIUM OF EACH MEMBER OF THE CONSORTIUM

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1,10.2 NAME(S) AND ADDRESS(ES) OF THE COMPANY'S OR  
CONSORTIUM MEMBER'S REGULAR BANKERS.

1,10.3 NAME(S) AND ADDRESS(ES) OF ANY MERCHANT BANKERS  
OR INSURANCE COMPANIES WHO MIGHT BE INVOLVED IN PROVIDING THE  
SUCCESSFUL TENDERER WITH FINANCIAL SUPPORT.

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**To:** STATE  
**Type:** TE  
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